

Seizing Opportunities



**GROWING
MARKETS.
GROWING
PROFITS.**

**National NGV Conference-Summit
Ontario, CA • October 8–9 • 2006**

Hosted by

NGVAMERICA

Natural Gas Vehicles for America

Advocating the increasing use of NGVs where they benefit most.
For the economy. For the environment. For health. For security. **For America.**

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PROGRAM

Sunday, October 8, 2006

1:00pm – 4:15pm

NGVAmerica Annual Meeting and Board Meeting

Chairman Andrew Littlefair and President Richard Kolodziej invite all NGVAmerica members to attend the Annual Meeting, which will include election of Board members. Following adjournment of the Annual meeting, members are welcome to stay for the Board Meeting, at which staff briefings and budgets will be presented.

4:30pm – 5:30pm

Technology Committee (TC) Strategic Planning Session

Clean Vehicle Education Foundation (CVEF) Technology Committee (TC) Chairman Mike Eaves and Staff Executive Hank Seiff invite you to join them in charting a new course for the TC including a fresh look at the group's mission and future role in RDD&D advocacy and implementation.

6:00pm – 8:00pm

Networking Reception Sponsored by



Re-connect with your industry peers and network with invited customers and policymakers at a welcoming reception in the Doubletree Hotel's courtyard garden, compliments of Clean Energy. Be sure to stop by the hotel's front porte-cochere where Clean Energy is featuring BAF Technologies' 2006 CNG Crown Victoria.

Monday, October 9, 2006

7:00am – 8:00am

Continental Breakfast

Grab a cup of "Joe" and a light bite to eat while networking with your peers.

8:00am – 8:30am

Opening Remarks

Richard Kolodziej, President - NGVAmerica

Phil Baker, Director of Commercial & Industrial Services – Southern California Gas Company

Andrew Littlefair, NGVAmerica Chairman; President & CEO – Clean Energy Fuels Corporation

After Richard Kolodziej convenes the meeting, Phil Baker welcomes conference attendees with an overview of Southern California Gas Company's NGV market and their approach to supporting future growth. Andrew Littlefair welcomes attendees, encouraging them to use the conference-summit to strengthen relationships, exchange ideas and explore new strategies that will help our industry achieve its full potential.

8:30am – 9:00am

Seizing Opportunities: Growing Markets. Growing Profits.

Richard Kolodziej, President – NGVAmerica

Kolodziej reviews the synergistic combination of economic, political and regulatory factors that are creating opportunities for unprecedented NGV market growth and prosperity, highlighting the critical steps industry stakeholders must take in order to seize those opportunities.

9:00am – 9:45am

Translating Law Into Market Reality: A Legislative-Regulatory Update

Jeff Clarke, Director of Regulatory Affairs & General Counsel – NGVAmerica

Paul Kerkhoven, Director of Government Affairs – NGVAmerica

Frank Boland, Branch Chief, Office of Chief Council – Internal Revenue Service

Passage of the Energy and Highway Bills last fall was a major victory for clean air and clean transportation advocates, but much more needs to be done in Washington to ensure that the intent of the legislation is carried through at the regulatory level. NGVAmerica staff will update attendees regarding these activities and brief them on the national legislative agenda. You'll also hear from our IRS guest about the guidelines governing the federal motor fuels excise tax credit that took effect October 1st.

9:45am – 10:15am

Networking Break – Refreshments Served

We're sure you'll want a chance to discuss the morning's sessions with your colleagues over a fresh cup of coffee or other refreshment. Please help us keep our program on schedule by returning to your seat in the general session room when the break is over.

10:15am – 11:00am

The Outlook For America's Natural Gas Supply, Demand and Pricing

Christopher McGill, Managing Director Policy Analysis – American Gas Association

The short- and long-term outlooks for natural gas supply and demand in today's energy-constrained world play a pivotal role in fuel retailers', customers' and vehicle manufacturers' decision making, especially in light of the price spikes experienced in winter 2000 and 2005. Get the latest forecast from the natural gas industry's leading expert, along with insights about the changing dynamics of the energy industry.

11:00am - 12:10pm

NGV Insights and Hindsight: The View From Our Customers' Perspectives

Janice Jacobo, Superintendent of Landside Operations - Sky Harbor Airport/City of Phoenix Aviation Department

Bill Ball, Director of Transportation – Tucson Unified School District

Brooks McAllister, Director of Bus Maintenance – Metropolitan Atlanta Rapid Transit Authority

Russ Barnett, Environmental Protection Director - Department of Environment and Waterways, Smithtown, NY

Successful market penetration of any product or service requires listening to customers to understand their needs and adapting as necessary. In this session, NGV customers from a variety of sectors provide their insights and perspectives on what it took for them to implement an NGV program. We've also asked them to share their thoughts on what we're doing right, where we might improve, and tips to help us achieve success with others in their market sector. A moderated roundtable follows four brief presentations.

12:10pm – 1:40pm

Lunch and Featured Guest Speaker

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Are NGVs Still a Clean Air Strategy of the Future?

Dr. Barry Wallerstein, Executive Officer – South Coast Air Quality Management District

The South Coast Air Quality Management District continues to lead the nation in establishing and enforcing comprehensive vehicle emissions policies, which have improved air quality for millions of California residents and set the benchmark for other jurisdictions to follow. Dr. Wallerstein will discuss how AQMD's air quality policies influence California's transportation future and address emerging issues that may effect the role of alternative fuel vehicles in meeting air quality goals.

1:40pm – 3:15pm

Pebbles in the Pond: Working With Allies to Make a Bigger Splash

For the under-resourced NGV industry to fully take advantage of the opportunities at hand, it must broaden and amplify its impact in the marketplace by strengthening existing relationships with clean-transportation advocates and developing new alliances with trade allies that also benefit from NGV market growth.

- **Leveraging The Resources of Clean Cities Coalitions and Other Clean-Air/Clean-Transportation Advocate-Allies**

*Kellie Walsh, Executive Director - Central Indiana Clean Cities Alliance and US DOE Clean Cities Program
2006 Coordinator of the Year*

Walsh will convey a message from US DOE Clean Cities Program Manager Dennis Smith concerning his vision for the national program and the strong working relationship with the NGV industry. She'll then discuss ways that NGV stakeholders can work most effectively with Clean Cities coordinators and other health and environmental advocates of clean transportation solutions to leverage resources and build public outreach programs that create awareness and – most important – generate action.

- **Expanding Our Nationwide NGV Refueling Infrastructure Through Fuel Retailer Partnerships and Alliances**

*Bruce Cotterman, Director – The BAS Group
Gordon Larsen, Supervisor of NGV Operations – Questar Gas Company*

Cotterman, original architect of Amoco Oil's 1991-'96 area-wide natural gas fueling infrastructure program, reviews key findings of a recently updated version of the plan, highlighting changes in market dynamics that reopen the door to partnering with national petroleum marketers to develop regional NGV fuel station networks. Larsen, the point-man on Questar's highly successful NGV fuel station development program, shares his tips on how utilities can cultivate alliances with local independent fuel station operators to expand local fueling networks, thereby increasing customer convenience and confidence.

- **Partnering With Lease-Finance Companies to Increase the NGV Industry's Sales Force and Economic Options**

Mark Stevens, Vice President – Municipal Services Group

Stevens' company provides financial services to transit agencies, school districts and other municipal clients. He encourages the NGV industry to utilize lease-finance companies' established relationships with fleet customers to increase the number of "feet on the street" and broaden its portfolio of economic options.

3:15pm – 3:35pm

Break – Refreshments Served

Take a few moments to stretch your legs, grab a light snack and refreshment and settle back in for the afternoon's final sessions.

3:35pm – 4:05pm

2006 National NGV Achievement Awards

*Richard Kolodziej, President – NGVAmerica
Doug Horne, President – Clean Vehicle Education Foundation*

Join us in recognizing customers, clean fuel vehicle advocates and NGV equipment and service suppliers whose leadership, dedication and creativity have contributed to the growth and vitality of the NGV market.

4:05pm – 4:50pm

Biomethane: The Renewable NGV Fuel

John Boesel, President – WestStart-CALSTART

Dan Clarkson, Vice President – Prometheus Energy

While ethanol and biodiesel grab the national spotlight, biomethane as a vehicular fuel is gradually building momentum here, as it already has in Europe, because advocates see the potential of biomethane - “the *other* renewable fuel.” Hear the latest about vehicular biomethane market growth in Europe and promising developments here with landfill and agri-waste biomethane projects.

4:50pm – 5:25pm

The Future of Transportation and the Market for Alternative Fuels

Moderator: Rich Kolodziej, President – NGVAmerica

Panelists:

James Cannon, President – Energy Futures (publisher of Hybrid Vehicles and Clean Fuels Report)

John Boesel, President – WestStart-CALSTART

Jerry Wiens, Emerging Fuels & Technologies, Fuels and Transportation Division - California Energy Commission

This session will look at what the future of transportation might look like - given the current economic, environmental and geo-political landscape – and the role for alternative fuels. Our panelists will field questions, suggest possibilities and offer their views about what the future holds in five, ten, fifteen years and beyond and the place for NGVs in that mix. Audience participation is encouraged.

5:25pm – 5:30pm

Closing Remarks/Adjourn

Andrew Littlefair, NGVAmerica Chairman

Tuesday, October 10, 2006

7:30am – 8:30am

CVEF Utility & Public Fleet Council Breakfast Meeting *

Clean Vehicle Education Foundation (CVEF) Utility & Public Fleet Council (UPFC) Co-Chairman Brian Pepper and CVEF President Doug Horne invite you to join them for this update and roundtable. The UPFC focuses on the development and accelerated commercialization of new NGV platforms by communicating fleet customers' needs and purchase interests to manufacturers, facilitating field demonstration and evaluation projects and conducting public outreach.

*(*While there are no fees for this CVEF-hosted breakfast meeting, registration is required – please notify registration manager Lee Yborra by noon Monday of your intention to attend if you did not pre-register)*