



Biweekly Business Intelligence on Alternative-Technology Vehicles and the Fuels that Drive Them

Fleets & Fuels is your best source of information on the fast-changing world of alternative fuel and advanced technology vehicles.

Every biweekly issue is packed with hands-on contact information for doing business today.

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 August Pacific Press
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Stepping up to the podium to discuss social networking at the NGV America Summit in Boston

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Southeast LNG - AGL-El Paso JV for fueling heavy duty vehicles with liquefied natural gas - <http://bit.ly/cbeWWD> details in Aug 9 F&F #LNG

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'Electric Lemon:' Edward Niedermeyer blasts GM's Volt plug-in in The New York Times - <http://nyti.ms/bUJUc1>
<http://yfrog.com/0o89cj>

9:18 AM Aug 1st via TweetDeck

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Conservative? Don't like subsidies? Oil takes the cake, says Bloomberg report (it's not even close) -- <http://bit.ly/cjPsNk>

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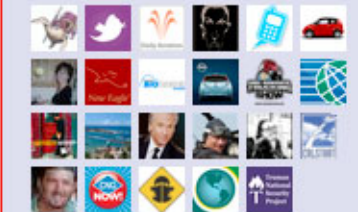
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Entering new markets is tough.



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FLEETS & FUELS

Volume 1, Number 1

March 28, 1994

Fleets & Fuels

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Dear Reader,

Welcome to *Fleets & Fuels*, a new biweekly newsletter dedicated to the timely delivery of hard business intelligence on alternative-technology vehicles and the fuels they depend on.

Fleets & Fuels can be on your desk every two weeks delivering the latest news on Who is Selling What to Whom in the rapidly changing world of fleet vehicles and other next-generation cars and trucks.

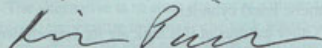
Fleets & Fuels is dedicated to **markets**, not to research; to **business** rather than regulation and supposition. This all-new publication is focused on **hardware** and is full of hard business intelligence you can use, every day.

Fleets & Fuels includes contact phone and fax numbers to help make it easier for you to do business with the people making news in the industry.

The alternative-technology vehicle industry has moved well beyond pie-in-the-sky projects and the pipe dreams of regulators.

Let *Fleets & Fuels* be your passport to a market that is real and is growing **now**.

Sincerely,



Richard Piellisch, Editor

Corrosion the Culprit

Stress Cracks Blamed for Bursts in Minneapolis and San Francisco; PG&E Says It's Concerned About Future Use of Composite Materials for Pressure Vessels

Burst failures this past winter of composite natural gas vehicle fuel cylinders in San Francisco and Minneapolis are being blamed on the cylinder materials susceptibility to damage by aqueous acidic fluids. PG&E officials in California say the findings mean they'll take a harder look at composite cylinders in the future, though material and cylinder suppliers have been quick to point out that steel cylinders are also subject to corrosion.

The failures have resulted in some 2,500 CNG-powered GMC pickup trucks being temporarily taken off the road.

The accidents both involved GMC Sierra pickups outfitted by Troy, Mich.-based Production Automotive Systems using composite cylinders from Comdyne, Inc., of West Liberty, Ohio. Both cylinders ruptured during refueling. The Comdyne cylinders were made with a full overwrap of Owens-Corning E-

more cylinder news on page 2

Ordering Information Inside

Biweekly Business Intelligence on Alternative-Technology Vehicles and the Fuels that Drive Them

FLEETS & FUELS

April 11, 1994

Volume 1, Number 2

Inside this Issue

Gas Research Institute Accelerates CNG Cylinder Program... Page 3

SCI to Lead Harsco Task Force in Pursuit of NGV Market... Page 4

Aerojet, PG&E Face Challenge of Bringing Modular, Compressor-Replacing CNG System to Market... Page 5

Honda and Mazda Have NGVs... Page 6

Hertz Commits to Flex-Fuel Taurus Deal Said Largest-Ever AFV Buy by a Fleet Rental Outfit... Page 7

GM Teams with ECD/Ovonic for Nickel Metal Hydride Batteries... Page 7

Solectria, U.S. Electricar Vie for Station Car Business in Bid to Quickly Establish Consumer Market for Electric Vehicles... Page 8

Early Draft of EPA Report Says Electric Vehicles May Cause More Pollution than They Prevent... Page 9

CARB Confident of Demand and is Likely to Keep ZEV Timetable... Pages 9-10

Atlanta Gas Light Mounts NGV Incentives for Fleets and Consumers as Georgia Power Ramps up EV Tech Center... Pages 11-12

GM Out (for now); Ford In

GM Cancels 1994 NGV Program in Wake of Burst Failures As Ford Pushes Even Harder With Pressed Steel Cylinders

General Motors has canceled its 1994 natural gas vehicle program in the wake of this past winter's burst failures of two PAS-installed Comdyne cylinders on Sierra pickup trucks — going so far as to buy back the trucks for the full price paid through the end of this month.

But GM insists that while the incidents in San Francisco and Minneapolis are forcing it to take a new look at its standards and specs for NGVs, it remains committed to the basic technology. "We firmly believe natural gas vehicles are a viable solution in addressing environmental concerns and reducing emissions," the company said in a briefing for dealers. "GM is dedicated to the program and we are now even more aggressive in pursuing a world-class NGV system."

Ford, meanwhile, is going ahead full bore with its 1994 conversion program — as many as 2,000 NGV conversions this year — and says that next year it will offer "the first mass-produced dedicated natural-gas passenger car from a U.S. automaker." Ford issued guidelines for its Qualified Vehicle Modifier Program just last week. The guidelines "will allow specific, major

more...

Acid Does It

Mainstream press reports have downplayed the role of acid in the burst failures of composite cylinders from Comdyne on GM vehicles on January 18 and February 1, to the considerable chagrin of CNG cylinder manufacturers.

The Wall Street Journal, for example, quoted a General Motors spokeswoman as citing road salt as a contributing factor in the San Francisco and Minneapolis incidents, despite the company's advice to dealers listing battery acids as the first of the various environmental elements believed to have weakened the cylinders. *The New York Times* mentioned road salt first, and then battery acid.

The reports belie the findings of the San Antonio, Texas-based Southwest Research Institute, which investigated the two incidents. Both failures resulted from acid-related stress corrosion cracks, SwRI found.

In reference to the first of the incidents, in San Francisco in January, "This stress corrosion crack was caused by acidic fluids that dripped from the bed of the truck on to the cylinder and collected between the cylinder and the stone shield. The acidic fluid is believed to have been battery acid," says an executive summary of the SwRI report obtained by F&F.

As for the accident two weeks later in Minneapolis, "this *more...*

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Page 3

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August 9, 2010

Volume XVII, Number 16



the Bright 'Idea'

GM Invests in Bright Auto...

Page 2

CPUC Decision Pleases Chargers...

Page 2

EVI Gets Nummi-Kyoho Boost...

Page 3

DuPont Nanofiber for Batteries...

Page 4

Capstone OEM Truck Trial...

Page 4

Eaton HLA Trucks for Ann Arbor...

Page 5

ALT-Questar Plumb Utah LNG...

Page 6

NGV Motori for Colombia Taxis...

Page 6

LCNG Station for Culver City...

Page 7

AFVI Exits Conference Business...

Page 7

ACT Expo 2011 in Long Beach...

Page 9

Calstart Boosts Taiwan

EVs and the technology – and products – needed to build them, from Taiwan, are promoted by

Calstart and partner organizations at a series of meetings dubbed TAIFE.

Page 8



Dog Days? No Way....

Electric Surge

The electric vehicle has arrived, at last — traditional names in electricity like Leviton and Eaton (think Westinghouse) have vaulted into the battery car charging arena just as the Nissan Leaf and GM's Chevy Volt are due to hit the market.

"Electrifying our transportation system needs to be done as quickly as practicable," Diane Wittenberg said in a release following the Plug-In 2010 Conference in San Jose late last month.

Wittenberg chairs the California Plug-in Electric Vehicle Collaborative, which met for the first time following Plug-in 2010. The PEV Collaborative includes government, academia, automakers, utilities, infrastructure providers, and environmentalists. It will provide input to the UC Davis Institute of Transportation Studies Plug-in Hybrid and Electric Vehicle Research Center toward creation of a "strategic plan for plug-in vehicle readiness for California."

PEV Collaborative,

Diane Wittenberg, 213-925-1417; dwittenberg2@gmail.com

more EVs on pages 2-3, and 8

Landi Buys Baytech

Landi Renzo USA, the American arm of the world-leading gaseous fuel systems supplier, is buying California's Baytech for \$15 million, securing immediate control of a growing range of U.S. EPA- and California-certified natural gas systems for General Motors vehicles, as well as products for propane-LPG.

"This acquisition," Landi Renzo USA president Andrea Landi said in a release, "allows us to quickly capture market opportunities through certified platforms already in Baytech's portfolio" — while eliminating certification costs.

AGL & El Paso for LNG

Just as established, household name firms are getting into EV charging, some big energy players are targeting natural gas vehicles: AGL Resources and El Paso have teamed to form Southeast LNG. They're moving to establish the infrastructure needed to fuel and service heavy duty methane buses and trucks in the U.S. Southeast.



more NGVs on pages 5-7



Harry Reid Energy Bill

The drive for comprehensive climate legislation has fizzled in Washington, but Democratic Senator Harry Reid of Nevada has introduced a more targeted bill for clean transportation, including \$3.8 billion for heavy duty NGV purchase rebates.

11 Hydraulic Hybrids for Florida

Miami, Miami-Dade and Hialeah fleets are taking one, six and four Autocar E3 trucks with RunWise series hydraulic hybrid drives by Parker Hannifin. They'll Celebrate September 15.

Page 5



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The International Association for Natural Gas Vehicles Presents



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NGV2010Roma is sponsored by Eni and hosted by NGV System Italia

Thursday, June 10

Pioneering Small Dual Fuel Van Grabs NGV2010Roma Attention

A Fiat Doblo van with a natural gas-diesel system is believed to be the first to bring dual fuel technology to the world of light vehicles.



The dual fuel Doblo drew lots of NGV2010Roma scrutiny.

"It is not a new idea. What is new is the approach, the technical approach," says R&D manager Daniele Ceccarini, who reported on the project at *The Power of Dual Fuel* session Monday.

Landi Renzo has been working on a reconfiguration of the technology associated with NGV retrofits, and the applicability of dual fuel, carrying out simulations to study the various impacts on efficient fuel utilization and durability.

The new kit is a result of multi-variable optimization, addressing identified performance issues including injection timing and boost control, using tools like CFD – combustion fluid dynamics.



Italy's Eni is the main sponsor of NGV2010Roma Stand D10

Ceccarini says that the Landi Renzo dual-fuel system will lower particulate matter and carbon dioxide emissions, and will reduce cost and maintenance cycles while increasing vehicle range – a win-win position for the end-user. Cost will be similar to standard CNG kits, Ceccarini says.

The kit has been designed to increase the life of older diesel engines too.

"We want to maximize the use of CNG. We want to minimize particulate matter," Ceccarini says, noting that in Europe manufacturers are still



R&D chief Daniele Ceccarini

waiting for EU homologation for dual-fuel vehicles. In Italy, he told F&F, there are waivers available to eliminate the certification problem.

The Landi Renzo light duty dual fuel van is at Stand C10.



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No CNG cylinder, probably no NGV. Lots of tank providers are here, from all around the world.

Pages 2-3

Fiat's Broad Range

NGV2010-Roma sponsor Fiat and its subsidiary Iveco show NGVs running the gamut from compact passenger cars to a full-size (12m) transit bus.

Page 3

CNG Hybrids?

There are a few, and Landi Renzo may emerge as a supplier of a whole new type.

Page 4

Eni's Broad Range

NGV2010-Roma main sponsor Eni is showing NGVs from four OEMs.

Page 4

Chuncheon, Anyone?

NGV2012, the 13th International Conference & Exhibition on Natural Gas Vehicles, will be held in Chuncheon City, Korea (near Seoul), October 8-12, 2012.

Stand E19

www.showtimesdaily.com



Gilbarco is at an NGV show for the first time, showing its do-all dispenser. Page 3

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NGV2010Roma in Italy

FLEETS & FUELS SHOW TIMES

ALTERNATIVE FUELS & VEHICLES NATIONAL CONFERENCE + EXPO

TUESDAY, APRIL 21, 2009



An AF&V 2009 First

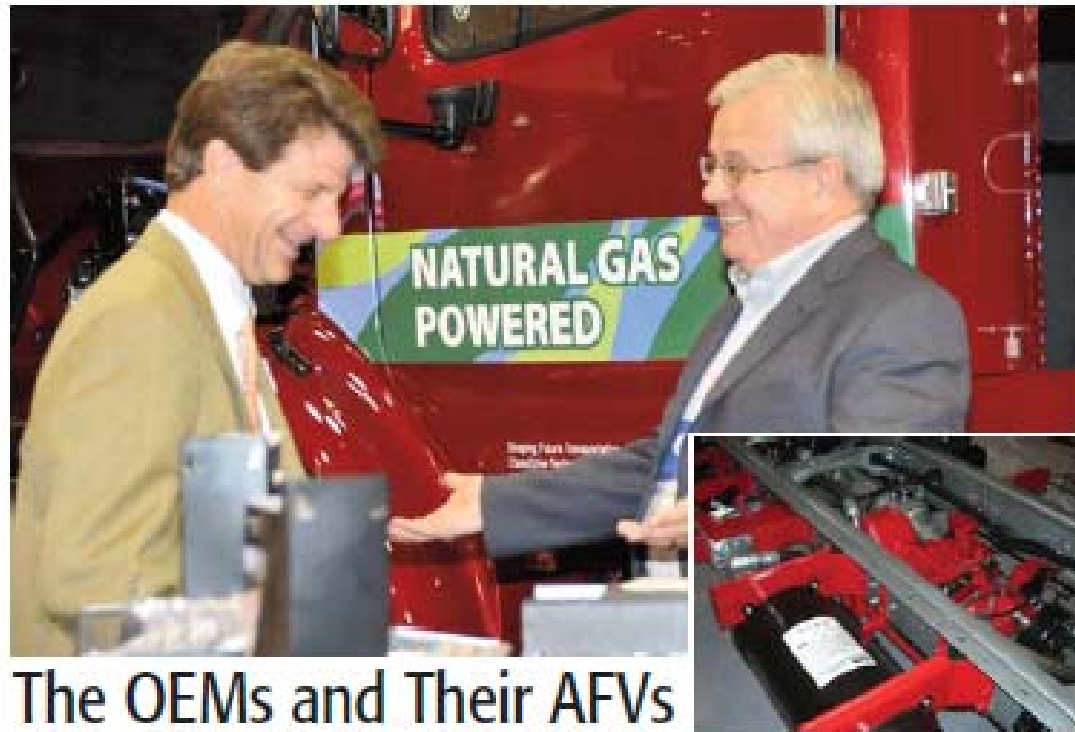
Today's ride-and-drive is the first for the 2010 model Prius — new diesel vehicles too, and the CNG Dixie Chopper. —Page 3

A Million Hybrids

That's just in the U.S. as Toyota maintains its leadership. —Page 4

Honda GX, FCX, Peterbilt

Honda is here with its dedicated-CNG Civic GX car as placements of the hydrogen fuel cell Clarity FCX continue, and a Class 8 hybrid truck with Eaton drive is deployed for parts deliveries. —Page 5



The OEMs and Their AFVs

Automakers are taking a beating this year but they're still making progress in alternative fuels. And, say what you will about the OEMs, they've got the factories and the engineers, the networks of dealers and the brands, that make both professionals and consumers buy.

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FLEETS & FUELS SHOWTIMES

NATURAL GAS TRUCKS REPORT

Welcome to WasteCon 2009

SEPTEMBER 22-24, 2009

Talking CNG Today...

NGVAmerica is hosting nearly a dozen CNG/natural gas vehicle equipment companies at WasteCon 2009.

The NGVAmerica-coordinated display is at **Booth 1353**, next to Autocar toward the rear of the exhibit hall.

NGVAmerica Booth 1353

ANGI Energy Systems
Chert – NexGen Fuelling
Emission Solutions, Inc.
Freightliner Truck (Daimler)
Gas Equipment Systems, Inc.
GreenField Compression
Ludor Gas Cylinders
Sempra Energy Utilities – SoCal Gas
Trillium USA
Westport Innovations

Other NGV Offerings at WasteCon

AFV Fleet Service – Feb **Booth 927**
Autocar **Booth 1359** (hosting EnviroMech)
Clean Energy **Booth 1326**



McNeilus is showing this Peterbilt 320-based CNG refuse truck at WasteCon 2009.

—Page 6

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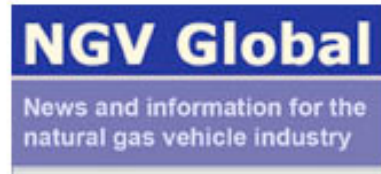
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Upcoming Meetings

November 23, 2009 issue of Fleets & Fuels

A new electric vehicle factory opens in California, with big plans for converting big-name trucks to battery operation. A new





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Fleets & Fuels ShowTimes: Live News from Clean Transportation Events Worldwide



August 9, 2010

Volume XVII, Number 16



GM Invests in Bright Auto... Page 2
CPUC Declares Plug-in Chargers... Page 2
EVI Gets Name-Kyoto Based... Page 2
DuPont Nanotech for Batteries

Electric Surge
The electric vehicle has arrived, at last — traditional names in electricity like General Electric (think Westinghouse) have made their way into the EV charging arena, but so have Nissan Leaf and GM's Volt. What are they in for the market?
"Westinghouse and transportation moves remain to be done as quickly as possible," says Westinghouse CEO in a release following the Plug-In 2010 Conference in San Jose last last month. Westinghouse, says the California Plug-in Electric Vehicle Collaborative,

Landi Buys Baytech
Landi Renzo USA, the American arm of the world leading propane fuel system supplier, is buying California Baytech for \$11 million, securing immediate control of a growing range of U.S. EPA- and California-certified natural gas engines for General Motors vehicles, as well as products for propane LPG.
"This acquisition," Landi Renzo USA president Andrea Landi said in a release, "allows us to quickly capture market opportunities through certified

August 9 issue of Fleets & Fuels

Big names are signing on.

Lear and Leviton and Eaton (think Westinghouse) for electric vehicle charging,

El Paso Corp and AGL Resources (think Atlanta Gas & Light) are promising to bring LNG to the U.S. Southeast.

- Landi Renzo has bought Baytech.
- Questar, with ALT, is eyeing LNG for Utah
- Autocar hydraulic hybrid refuse trucks, 11 of them, are to be deployed next month in south Florida (we name names)
- Four Eaton HLA-drive hydraulic hybrid Peterbilts for Ann Arbor recycling collection
- The first Eaton HLA for a rival truckmaker will be unveiled in Boston next week
- Calstart is helping bring Taiwanese EV knowhow to the U.S.

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BLOG

Live News from Clean Transportation Events Worldwide



Advance Coverage of
2010 WasteCon, APWA
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'The Revolution Is Taking Hold'

NGVAmerica and CVEF, its Clean Vehicle Education Foundation affiliate, are staging their National NGV Conference-Summit August 12-14 in Boston - timed to



Crane Pushes the Envelope

Oklahoma's Crane Carrier is at WasteCon Booth 2705 promoting its front and side-loader trucks, noting that it's sold hundreds of compressed natural gas-fueled vehicles. Among them is a hydraulic...



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OPW's International Prowess

OPW's CT5000S nozzle for heavy duty CNG truck



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The Baker Long-Range CNG Van is traveling across the USA, using existing CNG fuel stations, making it an excellent choice for Airport Shuttle, Van Pools, Taxi, Utility & other long-range van applications. Please follow us and experience what it's like to drive a dedicated production CNG van from city-to-city and state-to-state, using clean, domestic, natural gas. If you are just joining us, please scroll down & begin reading the postings from the bottom-up. Let's Go Green together!

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SUNDAY, AUGUST 1, 2010

The Old and the New



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From: Lauren Eyer <lauren_eyer@godfrey.com>
Subject: Check out Bosch Rexroth in Social Media
Date: August 11, 2010 3:50:29 PM EDT
To: Rich Piellisch

Hi Rich,

Bosch Rexroth is excited to officially announce their presence in Social Media, with the launch of their Facebook, Twitter and YouTube accounts. These social media pages provide new and unique ways to learn about the products and services that Bosch Rexroth offers, as well as encourage interaction during events like trade shows and conferences.

These pages will be an additional avenue for company news and product press releases, enriched by related video clips and images.

We welcome you to follow and subscribe to these outlets to stay up-to-date with news and information from Bosch Rexroth. Please check out the new pages via the links below.

Facebook: www.facebook.com/BoschRexrothUS
Twitter: www.twitter.com/BoschRexrothUS
YouTube: www.youtube.com/BoschRexrothUS

Thanks very much,
Lauren

Lauren Eyer



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I'm here for you to tell me.



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