

Fort Worth, Texas • October 20–22 • 2011

Natural Gas Vehicles



Fueling America's Bottom Line

Hosted by

NGVAMERICA

Natural Gas Vehicles for America

Advocating the increasing use of NGVs where they benefit most.
For the economy. For the environment. For health. For security. For America.

National NGV Conference – Summit



NATURAL GAS IS OUR GREEN LIGHT TO MOVING AMERICA FORWARD WITH A 100-YEAR SUPPLY OF CLEAN, AFFORDABLE, ABUNDANT ENERGY

Chesapeake Energy Corporation champions natural gas because it can deliver a new world of clean energy where our air becomes healthier, our economy becomes stronger and our nation becomes more secure. We're proud to be the country's second-largest producer of natural gas, and we realize its remarkable potential. It's the cleanest traditional fuel, producing far fewer CO₂ emissions and other pollutants. It powers vehicles for 50% less cost than gasoline. And there's a 100-year supply under our very own soil. That's something we can all champion.



AMERICA'S CHAMPION OF NATURAL GAS®

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2011 National
NGV
Conference-
Summit

Fort Worth,
Texas

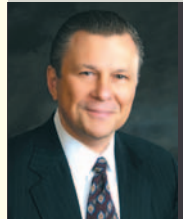
October 20-22

Welcome

Welcome to NGVAmerica's National NGV Conference-Summit. Greater use of North America's abundant natural gas resource to power our cars, trucks and buses can fuel America's bottom line by stimulating investment in infrastructure, creating jobs in the exploration, production, manufacturing and service sectors, and improving fleet operators' profitability. And doing all this while improving the air we breathe and stemming the hemorrhage of cash for foreign oil that saps our treasury, squeezes our economy and increases our national debt. Utilizing our industry's considerable resources and technological know-how, the NGV industry now has momentum toward achieving our goal.

But now, more than ever, the industry must convince consumers and businesses of our technologies' reliability, performance and economic viability. And, we also must motivate politicians to boldly lead by implementing long-term policies that ease the transition away from reliance on problematic conventional fuels toward natural gas vehicles and other sustainable transportation solutions.

The 2011 National NGV Conference-Summit is the place where all the industry's stakeholders – including progressive fleet operators, thoughtful policymakers and clean-air/clean-transportation advocates – are meeting to assess NGV market opportunities, strategize on overcoming challenges and build on strengths to ensure continued success. We are delighted you have chosen to participate in the dialogue.



Sincerely,
Richard Kolodziej
President
NGVAmerica

Dress Code, Cell Phones, Timing and Badges

NGVAmerica staff is glad you're here and we're at your service. To make every registrant's experience at the 2011 Annual National NGV Conference-Summit the best it can be, we offer the following helpful hints and reminders about our program, our venue and Fort Worth, Texas.

■ **Dress Code:** Mid-October weather in Fort Worth may be expected to be sunny and hot with daytime temperatures in the upper-70s(F) and mild evenings in the mid-50s(F). Conference attendees are welcome to dress "Business Casual" for all events (e.g. ties optional, no shorts nor sneakers). Saturday evening's reception is on the hotel terrace – so plan accordingly.

■ **Cell Phones/Pagers:** We understand that life continues elsewhere while you're here in the conference and that you may need to remain "reachable" for family members or business associates. As a courtesy to other conference participants, please set your phone/pager on one of its silent notification modes while in sessions.

■ **"Timing is Everything":** Throughout our program we've scheduled breaks to allow you to refresh, replenish and network. Enjoy the refreshments and, please, help us stay on schedule by returning to sessions promptly when the period is over.

■ **Badges:** Wearing your badge helps us manage conference functions and costs more efficiently and it helps security staff know that you belong! Some type of NGV Conference-Summit badge is required for access to all sessions, breaks, meals or functions... no exceptions. **Accompanying Guest** badges provide access only to the Friday evening and Saturday evening receptions, but not to meetings or other meal functions. **NGV Conference-Summit Registrant** badges provide access to all sessions, meetings and meal functions.

Every Alternative.



The Cummins Westport ISL G engine delivers the power and performance you expect, while meeting EPA and CARB 2010 standards without the use of particulate filters or SCR. It operates on domestic CNG, LNG, or biomethane, and features maintenance-free aftertreatment, improved fuel economy, and lower total fuel costs.

A factory option from Blue Bird and Thomas Built school buses and backed by Cummins worldwide service and warranty support—the ISL G is a clean, reliable alternative for your fleet.

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energyNOW!

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energyNOW! is the only television news magazine exploring America's energy and climate challenges, and what we're doing about them.

The weekly show covers the biggest issues of our time:

- Climate change
- Clean tech
- Energy efficiency
- Building the clean energy economy
- Oil addiction

Every day, more and more people dedicate their lives and careers to overcoming these challenges. energyNOW! tells their stories—from around the world and the front lines of business, science, politics, and activism.

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Sat. 5:30pm ET

Sun. 9am, 1:30pm

& 6:30pm ET



WJLA TV
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Sunday 11:00am ET



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Clean Energy is America's connection to natural gas fueling — linking the massive gas pipeline system nationwide with vehicles of all types. We build, operate and maintain fueling stations that compress and dispense compressed natural gas (CNG) fuel and dispense liquefied natural gas (LNG) fuel.



Fueling America's Natural Gas Highway

Now we are building **America's Natural Gas Highway** with LNG and CNG fueling stations at strategic locations along major trucking corridors to form the backbone of a national transportation fueling infrastructure.

We are North America's leader in clean transportation.



All sessions take place at the WORTHINGTON HOTEL



Program at a Glance

Thursday – October 20th, 2011

7:30am – 8:00am	Continental Breakfast <i>Sponsored by America's Natural Gas Alliance</i>
8:00am – 12:00noon	ANGA Shale Gas Seminar and Gas Well Rig Site Visit
1:30pm – 5:00pm	Clean Vehicle Education Foundation Technology Committee Meeting

Friday – October 21st, 2011

7:30am – 8:15am	Continental Breakfast
8:15am – 12:00noon	NGVAmerica Market Development Peer Exchange
12:00noon – 1:30pm	Lunch on your own
1:30pm – 5:30pm	NGVAmerica Annual Meeting/Board Meeting
6:30pm – 8:30pm	Reception at Ashton Train Depot – <i>Sponsored by Chesapeake Energy</i> (Shuttles depart beginning at 6:15 pm)

Saturday, October 22nd, 2011 – Summit

7:15am – 8:00am	Continental Breakfast <i>Sponsored by Clean Energy</i>
8:00am – 8:15am	Welcoming Remarks from NGVAmerica and Fort Worth “T”
8:15am – 8:30am	Chairman’s Remarks/Welcome
8:30am – 9:00am	Natural Gas Vehicles: Fueling America’s Bottom Line
9:00am – 9:35am	Defining “There”: Pegging Market Growth Potential and Benchmarks
9:35am – 9:50am	Lone Star Update: NGV Developments in Texas
9:50am – 10:15am	Networking Break – Refreshments <i>Sponsored by Westport LD and Westport HD</i>
10:15am – 11:05am	State NGV Coalition Briefing/Panel Discussion
11:05am – 11:40pm	Have the Petals Fallen Off Our Rose? Re-Establishing Our Environmental Edge
11:40am – 12:00noon	Capitol Hill Update
12:00noon – 1:30pm	Lunch – <i>Sponsored by Encana Natural Gas Inc</i> Presentation of National NGV Achievement Awards
1:30pm – 2:05pm	America’s Natural Gas Supply: Energizing Our Economy
2:05pm – 3:05pm	Driving a Better Bottom Line: The Customer’s Perspective
3:05pm – 3:30pm	Networking Break – Refreshments <i>Sponsored by Trillium USA and Cummins Westport Inc</i>
3:30pm – 4:00pm	Managing a Maturing Industry
4:00pm – 5:20pm	Strategies Toward Development of a Robust National Fueling Infrastructure
5:20pm – 5:30pm	President’s Closing Remarks/Adjourn
6:00pm – 8:00pm	Reception at Worthington Renaissance Terrace

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THURSDAY
OCTOBER
20

REGISTRATION:

Wednesday,
October 19, 2011:
4:00 - 6:00pm

Thursday,
October 20, 2011:
7:30am - 9:30am,
1:00pm-5:00pm

Friday,
October 21, 2011:
7:15am -12:00noon,
1:00pm-5:00pm

Saturday,
October 22, 2011
7:15am-10:30am

Thursday, October 20, 2011

7:30am - 12:00noon

ANGA Shale Gas Seminar and Gas Well Rig Site Visit

ANGA and its members invite gas companies, equipment and service suppliers, consultants, policy makers and clean-air/clean-transportation advocate-allies to this briefing about natural gas shale exploration and production techniques, including a frank and factual discussion about hydraulic fracturing regulations and practices. A site visit to a nearby natural gas drilling rig caps off this educational session. Pre-registration required.

- 7:30am - 8:00am Continental Breakfast
- 8:00am - 9:00am Shale School - Gas Exploration and Production in Shale Plays
- 9:00am - 9:30am Question & Answer period
- 9:45am - 12:00pm Chesapeake Energy Drilling Rig and "Fracking" Site Tours
- 12:00noon Return to Worthington Hotel



1:30pm - 5:00pm

Clean Vehicle Education Foundation (CVEF)

Technology Committee Meeting

Presiding

Michael Eaves - TC Chairman; Asst. VP Technology Advancement, Clean Energy

John Dimmick - TC Staff Executive and Director of Technology, CVEF



The CVEF TC agenda includes updates regarding existing government-funded contracts covering AFV implementation assistance, Transit Users Group (TUG) support and current CNG cylinder safety education; a series of NGVTF RDD&D activities briefings;

discussion of Codes & Standards work and timetables; review of recent NGV incidents and investigative findings; a discussion of CNG cylinder issues and potential initiatives; and a discussion on a wide variety of NGV conversion and maintenance issues including recent changes to EPA rules, facility modification guidelines and potential CNG shop regulation/certification.

Schedule-Free Evening

Thursday evening is open for friends and associates to meet privately, plan group dinners and/or explore the local area. The Worthington Renaissance Hotel is located in the popular Sundance Square section of Fort Worth, where there are many restaurants, shops and other attractions. Enjoy your evening out (but please try to get some rest because we've got a great program planned for you the next day)!

Friday, October 21, 2011

7:30am – 12:00noon

NGVAmerica Market Development Peer Exchange

Presiding

Stephe Yborra – Director of Market Development, NGVAmerica

Tom Sheehan – Manager of Market Development, NGVAmerica

NGVAmerica's Market Development Peer Exchange, which is open to members and invited prospective members, features rapid-fire briefings from industry stakeholders concerning new products and services, RDD&D project updates, summaries of new industry analyses/reports and other items impacting market development.

7:30am – 8:15am Continental Breakfast

8:15am – 8:45am Roundtable self-Introductions

9:45am – 11:30am Market and Technology Presentations (agenda posted soon)

11:30am – 12:00pm Group Discussion/Adjourn

12:00noon - 1:30pm

Lunch on your own

1:30pm - 5:30pm

NGVAmerica Annual Meeting/Board Meeting

Presiding

Douglas Clark – Chairman of the Board, NGVAmerica

After a short NGVAmerica Annual Meeting at which elections will be held and other administrative items will be handled, the Board of Directors invites all member company representatives to stay for the Board Meeting which will include NGVAmerica staff briefings covering the following: legislative and regulatory issues and progress on initiatives undertaken in 2011 and to be pursued in 2012; marketing, education and communications activities and suggested 2012 plans; and other association business our members raise for discussion.

1:30pm – 2:00pm NGVAmerica Annual Meeting

2:00pm – 5:30pm NGVAmerica Board Meeting



FRIDAY
OCTOBER
21

6:30pm - 8:30pm
Reception at Ashton Train Depot

Sponsored by



The historic Santa Fe Depot (now The Ashton Depot) originally opened in March, 1899 and served as an active train depot until 1995.

Today, the neoclassical Beaux Arts-Style terminal has been restored to its original beauty and distinctiveness and it is listed both in the National Register of Historic Places and as a Recorded Texas Historic Landmark. The original stained glass windows, barrel-vaulted ceilings, and marble floors are stunning,

emanating an atmosphere of effortless style and grace. Transportation to the Depot via the Fort Worth "T" Molly The Trolley will depart beginning at 6:15pm.



SATURDAY
OCTOBER
22

Saturday, October 22, 2011

7:15am - 8:00am
Continental Breakfast

Sponsored by



Enjoy a hot cup of coffee or tea and tasty breakfast items while mixing and mingling with friends and associates and visiting the vehicle display in the hotel porte cochere. Please help us stay on schedule by getting settled in your seat before 8:00am.

8:00am - 8:15am
Welcome

Stephe Yborra – National NGV Conference-Summit Team Leader, NGVAmerica
Dick Ruddell – President, Forth Worth Transportation Authority (The "T")

8:15am - 8:30am
Chairman's Remarks/Welcome

Douglas Clark – Chairman, NGVAmerica and President, Metropolitan Utilities District

Chairman Clark briefly shares his take on the current NGV market, the opportunities and challenges that lay before us, and his strategic vision of the industry's pathway to a more robust and sustainable future.

8:30am - 9:00am

Natural Gas Vehicles: Fueling America's Bottom Line

Richard Kolodziej – President, NGVAmerica

Powering our cars and trucks with North America's abundant natural gas will serve as an economic engine by stimulating investment in infrastructure, creating jobs across multiple industry sectors, and improving fleet operators' profitability while simultaneously stemming the hemorrhage of cash for foreign oil that saps our treasury, squeezes our economy and increases our national debt.

9:00am - 9:35am

Defining "There": Pegging Market Growth Potential and Benchmarks

David Hill – Vice Chair, NGVAmerica and VP, Operations, Encana Natural Gas, Inc.

As NGV stakeholders meet to discuss successful market development and how to get there, Hill encourages us to more clearly define what "there" is, citing various industry assessments as a framework on which to cast projections and set strategies.

9:35am - 9:50am

Lone Star Update: NGV Developments in Texas

Lynn Lyon – Mgr. of Strategic Projects, Domestic Ops., Pioneer Natural Resources

Passage of favorable NGV funding legislation, public outreach, targeted account assistance, and supply chain engagement and collaboration are all pieces of the strategy to implement the \$80+ million Texas Triangle fleet deployment and station development program.

9:50am - 10:15am

Networking Break—Refreshments *Sponsored by*



We've set aside this time for our attendees to stretch, get a refreshment or light snack and network.

We ask that you make your way back to the hall for the second half of the morning's session when the chimes ring.

10:15am - 11:05am

State NGV Coalition Briefing/Panel Discussion

Moderator:

Jeff Clarke – Director of Regulatory Affairs & General Counsel, NGVAmerica

Panelists

Lynn Lyon – Mgr. of Strategic Projects, Domestic Ops. – Pioneer Natural Resources

Sherrie Merrow – NGV Advocacy Lead, Encana Natural Gas Inc

David Ross – Director of Strategic Planning & Analysis, EQT Corporation

Dr. Jerrold Hutton – Board Member, Clean Fuels Ohio

Dr. Ken Morgan – TCU Energy Institute

Our panel of local NGV coalition and collaborative group representatives update us about the strategies and processes they're using to make headway at the state and regional level.

SATURDAY
OCTOBER

22

Continued

11:05am - 11:40am

Have the Petals Fallen Off Our Rose? Re-Establishing Our Environmental Edge

Gregory Staple – Chief Executive Officer, American Clean Skies Foundation

Clean burning natural gas' pre-eminent environmental position is being eclipsed by misinformation about exploration and production practices and exaggerations of other technologies' environmental benefits. Staple addresses solidifying alliances with our environmental advocate-allies to re-establish public awareness of – and support for – greater use of natural gas.

11:40am - 12:00noon

Capitol Hill Update

The Honorable Joe Barton – United States Congress (R-TX-06)

We've asked Congressman Joe Barton, a co-sponsor of the NAT GAS Act, to provide his insights into Capitol Hill's views on natural gas, NGVs, and the prospects for passage of energy legislation.

12:00noon - 1:30pm

Lunch

Sponsored by



2011 National NGV Achievement Awards

Presented by

Richard Kolodziej – President, NGVAmerica

Doug Horne – President, Clean Vehicle Education Foundation

Following lunch, please join us in recognizing customers, clean fuel advocates and NGV equipment and service suppliers whose leadership, dedication and creativity have contributed to the growth and vitality of the NGV market.

1:30pm - 2:05pm

America's Natural Gas Supply: Energizing Our Economy

Jay Still – Executive Vice President, Domestic Operations, Pioneer Natural Resources

North America's natural gas supply is abundant and growing, spurred in part by advances in technology that are improving exploration and production (E&P) efficiencies. Continued robust and responsible development of our clean American energy resource will assure consumers and fleet operators of affordable prices at the pump while creating jobs, generating tax revenues and enhancing economic opportunity in communities across the continent.

2:05pm - 3:05pm

Driving a Better Bottom Line: The Customer's Perspective

Scott Perry – Group Director, Vehicle Supply Mgt. – Ryder System Inc,
Fleet Management Systems

Eric Woods – Vice President Fleet & Logistics, Waste Management

Bill Malone – President, Enviro Express Natural Gas

Mike Lickert – Corporate Fleet Manager, Giant Eagle

Brett Quigley – Director of Fleet Management, Heckmann Corporation

We've invited NGV customers to tell us how incorporating NGVs into their fleets is improving their bottom line, how our value proposition fits within their corporate decision making process and brand, and ways we might build on our successes to accelerate adoption by additional fleets.

3:05pm - 3:30pm

Networking Break —Refreshments *Sponsored by*

Grab a water or soda and light refreshment and/or visit the vehicle displays but please return to your seat when the chimes ring.



3:30pm - 4:00pm

Managing a Maturing Industry

Doug Horne – President, Clean Vehicle Education Foundation

Steph Yborra – Director of Market Development, NGVAmerica

As the NGV market transitions from niche successes to more widespread adoption, the industry must redouble its efforts to establish coordinated market tracking, technology development, stakeholder training and other mechanisms that will ensure the ability to manage industry growth successfully.

4:00pm - 5:20pm

Strategies Toward Development of a Robust National Fueling Infrastructure

Carl Galbraith – Director of Business Development, Questar Gas Company

Ian Skelton – Director of Major Accounts, AGL Resources

Douglas Clark – President, Metropolitan Utilities District

Matt Feighner – Eastern Director of National Accounts – Trucking, Clean Energy

Bill Zobel – Sr. Vice President of Market Development, Trillium USA

J. Alexander – President & Chief Operating Officer, Mansfield Oil Company

Norman Herrera – Director of Market Development, Chesapeake Energy

While high volume niche applications have been the primary basis of our industry's success thus far, achieving the strong NGV market growth that so many foresee for our industry will require significant investment and accelerated development of more ubiquitous CNG and LNG fueling infrastructure. How will this be accomplished? What business models might be employed? What strategic partnerships might be needed? What role will federal or state government play? How will customers' expectations shape the product and service we deliver? We've asked a cross section of industry leaders with a stake in the game to share their views about what the future holds.

5:20pm - 5:30pm

President's Closing Remarks/Adjourn

Richard Kolodziej – President, NGVAmerica





The clear energy choice.
Natural gas.

We believe in natural gas. We believe it's the fuel for the 21st century. For power generation. For vehicle fuel. As a domestic energy solution. Most important – to lower emissions. We figure that's something worth talking about. **We are Encana.**



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NGVAMERICA AND THE CLEAN VEHICLE EDUCATION FOUNDATION

**Nationally Recognized Non-Profit Organizations
Dedicated to Helping Fleet Operators and Policy
Makers Evaluate Alternatives to Gasoline and
Diesel, Providing Accurate Information About:**

- **Vehicle/Engine Emissions and Certifications**

- **Comparative Power and Performance Data**

- **CNG, LNG and L/CNG Fueling Station Development,
Design and Operations & Maintenance Options**

- **Economic Analyses**
 - Purchase Costs
 - Operation & Maintenance Costs
 - Simple Payback and Life-Cycle Savings

- **Legislative and Regulatory Information**
 - Federal and State Tax Incentives and Grant Programs
 - Emissions Compliance Guidance

- **Vehicle and Fueling Station Technology Safety, Codes
& Standards and O&M Best Practices**

- **Market Analysis, Program Implementation
and Technical Education**

**Relied on by federal and state agencies, fleet organizations
and clean-air / clean-transportation advocates as the
expert resource. Visit us at:**

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