

“The Compelling Case for NGVs In Public and Private Fleets”

Wednesday, April 15, 2009

Scott Conference Center – University of Nebraska, Omaha NE

Curriculum Presenter/Moderator

Stephe Yborra, Director of Market Analysis, Education & Communications - Clean Vehicle Education Foundation

AGENDA

- 7:45am Registration and Continental Breakfast**
- 8:30am Welcome & Workshop Objectives**
- 8:40am Why We're Here:** A review of economic, environmental and national energy security market drivers that are prompting the move to compressed natural gas (CNG)- and liquefied natural gas (LNG)-powered vehicles.
- NGVs 101:** Overview of natural gas and NGV basics.
- Best Bets:** Which fleet/vehicle applications are the best candidates for successful NGV programs and why.
- 9:15am Wheels:** Available light-, medium- and heavy-duty NGVs and the sales-service channels that support them.
Co-Presenters:
Bill Calvert, Vice President of Sales & Marketing – BAF Technologies
Alan Nielson, Western Region Sales Manager – Emission Solutions Inc
- 10:25am Refreshment Break**
- 10:45am Fill'er Up:** Fuel station design, development, ownership and operations options for fleets of all sizes.
Co-Presenters:
Regan Noll, Business Development Manager – Clean Energy
Scott Zepp, Eastern Regional Manager–NGV/H2 Transportation – GreenField Compression
- 11:40pm Box Lunch Provided**
- 12:15pm Depart for CNG Fueling Site Tour of City of Omaha Station**
- 1:30pm OPM:** Identifying and securing available federal and state tax incentives and grants (“other people’s money”)
Assisting:
Gloria Vaughn, U.S. EPA Region 6 Representative and Blue Skyways Collaborative liaison
- 2:20pm Nebraska Utilities Briefing: Initiatives to Grow a Robust NGV Market**
Presenters:
Dave DeBoer, Senior Utilization Engineers – Metropolitan Utilities District
Alan Hersch, Director of Gas Utility Services – Black Hills Energy
- 2:35pm Been There - Done That:** NGV fleet operators experiences and tips on NGV program implementation
Presentations:
Chris Dobbins, Fleet Director (Ret.) – City of Asheville, NC CNG Station and Marketing Program
Kyler Brothers HVAC Contracting CNG Fleet and On-Site Public Access Station (Indianapolis, IN)
Smithtown Dept. of Environment and Waterways Refuse Truck Deployment Program (Smithtown, NY)
- 3:40pm Dollars and “Sense”:** A review of NGV program economics including how to calculate fuel costs, simple payback and life-cycle savings.
- 4:10pm Next Steps:** Tips on your next steps toward building a successful NGV program.
- 4:20pm Closing Remarks**