

# “The Compelling Case for Natural Gas Vehicles (NGV) in Public and Private Fleets”

## WORKSHOP AGENDA

Curriculum Presenter/Moderator

Stephe Yborra, Director of Market Analysis, Education & Communications - Clean Vehicle Education Foundation

- 7:45am**      **Registration / Continental Breakfast:** Get your badge and grab a cup of Joe and a “lite bite” to eat while visiting with vendors.
- 8:30am**      **Welcome Remarks**  
Christine Smith, Houston-Galveston Area Council / Clean Cities Program Manager  
Soll Sussman, Renewable and Alternative Energy Program Manager, Texas General Land Office
- 8:45am**      **Why We’re Here:** A review of the economic, environmental and national energy security market drivers prompting the move to CNG- and LNG-powered vehicles.
- NGVs 101:** Overview of natural gas and NGV basics.
- Best Bets:** Which applications are the best candidates for successful NGV programs and why.
- 9:20am**      **Wheels:** A review of available light-, medium- and heavy-duty NGVs and their sales-service channels.  
*Co-Presenters:*  
Elizabeth Munger, AFV Consultant – American Honda Motor Co., Inc.  
Bill Calvert, Vice President of Sales & Marketing - BAF Technologies  
John Mitton, President – NaturalDrive  
Jim Cole, Vice President of Sales - Emission Solutions, Inc
- 10:40am**      **Refreshment Break:** Another opportunity to visit with vendors and *please* return promptly at break’s end.
- 11:00am**      **Fill’er Up:** Fuel station design, development, ownership and operations options for fleets of all sizes.  
*Co-Presenters:*  
Reagan Noll, Business Development Manager, Solid Waste – Clean Energy  
Jared Hightower, Sales Manager - GreenField Compression
- 12:00noon**      **Lunch** – After enjoying a delicious buffet lunch (compliments of CenterPoint Energy), we’ve allotted time for you to visit with equipment and service providers before our afternoon program.
- 1:00pm**      **OPM:** A summary of federal and state tax incentives and grants (“other people’s money”),  
*Assisting:*  
Gloria Vaughn, US EPA Region 6  
Soll Sussman, TGLO  
Christine Smith, H-GAC/Clean Cities
- 2:00pm**      **Been There, Done That:** Hear about successful NGV deployment programs  
*Co-Presenters:*  
Craig Nisbett, Fleet Manager – City of Lake Jackson (TX)  
Andy Grzelak, Area Fleet Manager – UPS
- 3:00pm**      **Dollars and “Sense”:** A brief review of NGV program economics including how to calculate fuel costs, simple payback and life-cycle savings.
- 3:30pm**      **Next Steps:** Tips on your next steps toward building a successful NGV program.
- 3:40pm**      **Adjourn:** Workshop attendees are encouraged to join us for a tour of Clean Energy’s nearby CNG station  
The shuttle bus will depart at 3:45 and return to the hotel no later than 5:00.