

“The Compelling Case for Natural Gas Vehicles (NGV) in Public and Private Fleets”

WORKSHOP AGENDA

Curriculum Presenter/Moderator

Stephe Yborra, Director of Market Analysis, Education & Communications - Clean Vehicle Education Foundation

- 7:45am** **Registration / Continental Breakfast:** Get your badge and grab a cup of Joe and a “lite bite” to eat while visiting with vendors and checking out the array of vehicles located just outside the Reed Center.
- 8:30am** **Welcome Remarks**
Yvonne Anderson, Central Oklahoma Clean Cities Program Manager – ACOG
Nancy Graham, Tulsa Clean Cities Program Manager – INCOG
Hon. Robert “Bobby” Wegener, Oklahoma Secretary of Energy
- 8:45am** **Why We’re Here:** A review of the economic, environmental and national energy security market drivers prompting the move to CNG- and LNG-powered vehicles.
- NGVs 101:** Overview of natural gas and NGV basics.
- Best Bets:** Which applications are the best candidates for successful NGV programs and why.
- 9:20am** **Wheels:** A review of available light-, medium- and heavy-duty NGVs and their sales-service channels.
Co-Presenters:
Par Neiburger, Sales Manager - Altech-Eco
Bill Calvert, Vice President of Sales & Marketing - BAF Technologies
John Mitton, President – NaturalDrive
Jim Cole, Vice President of Sales - Emission Solutions, Inc
- 10:40am** **Refreshment Break:** Another opportunity to visit with vendors and *please* return promptly at break’s end.
- 11:00am** **Fill’er Up:** Fuel station design, development, ownership and operations options for fleets of all sizes.
Co-Presenters:
Ken Nicholson, Regional Business Development Manager – Clean Energy
Tim Boyle, Business Development Manager - Exterran
- 12:00noon** **Lunch** – After enjoying a delicious buffet lunch (compliments of Chesapeake Energy), we’ve allotted extra time for you to visit the vehicle, equipment and service providers before our afternoon program.
- 1:15pm** **OPM:** A summary of federal and state tax incentives and grants (“other people’s money”),
Co-Presenter:
Yvonne Anderson, Central Oklahoma Clean Cities Program Manager
- 2:05pm** **Been There, Done That:** Hear about successful NGV deployment programs
Co-Presenters:
Kris Kyler, President – Kyler Brothers Services (HVAC/Geothermal/Energy Services)
Andy Grzelak, Area Fleet Manager – UPS
- 3:00pm** **Dollars and “Sense”:** A brief review of NGV program economics including how to calculate fuel costs, simple payback and life-cycle savings.
- 3:30pm** **Next Steps:** Tips on your next steps toward building a successful NGV program.
- 3:40pm** **Adjourn:** Workshop attendees are encouraged to join us for a tour of Clean Energy’s CNG station at the Oklahoma City Airport. The first of several shuttles will depart at 3:45.