

“The Compelling Case for Natural Gas Vehicles (NGV) in Public and Private Fleets”

WORKSHOP AGENDA

Curriculum Presenter/Moderator

Stephe Yborra, Director of Market Analysis, Education & Communications - Clean Vehicle Education Foundation

8:00am Registration

Continental Breakfast:(Sponsored by Alagasco). Get your badge and grab a cup of Joe and a bite to eat while visiting with vendors and checking out CNG vehicles located just outside the Energen Center.

8:30am

Welcome Remarks

Mark Bentley, Executive Director – Alabama Clean Fuels Coalition
James McManus, CEO – Energen Corporation
Chris Hartsell, Chief Operating Officer – City of Birmingham

8:45am Why We’re Here: A review of the economic, environmental and national energy security market drivers prompting the move to CNG- and LNG-powered vehicles.

NGVs 101: Overview of natural gas and NGV basics.

Best Bets: Which applications are the best candidates for successful NGV programs and why.

9:20am Wheels: A review of available light-, medium- and heavy-duty NGVs and their sales-service channels.

Guest Presenters:

Par Neiburger, Sales Manager – Altech-Eco
Mark Smith, Regional AFV Consultant – American Honda Motor Co.
Bill Calvert, V.P. Sales & Marketing – BAF Technologies
Ira Dorfman, Regional Sales Manager – Emissions Solutions Inc.
Bill Boyce, Regional Sales Manager – Cummins Westport Inc.

10:40am

Refreshment Break: Another opportunity to visit with vendors (compliments of ANGI Energy Systems).

11:00am

Fill'er Up: Fuel station design, development, ownership and operations options for fleets of all sizes.

Guest Presenter:

Steve Bouchillon, Executive Director of Operations – Phoenix Energy Corporation

12:00noon

Lunch – After enjoying lunch (compliments of Alagasco), we've allotted extra

time for you to visit the vehicle, equipment and service providers before our afternoon program.

Guest Speaker:

Chris Lewis, Chairman of the Board – Birmingham Jefferson County Transit Authority (BJCTA)

1:00pm

OPM: A summary of federal tax incentives and federal and state grants (“other people’s money”),

Guest Presenters:

Bing Edwards, Partner - Balch & Bingham LLP

Trey Hill, Associate - Balch & Bingham LLP

Mark Bentley, Executive Director – Alabama Clean Fuels Coalition

Phillip Wiedmeyer, Chairman and President – Alabama Clean Fuels Coalition

(over)

1:55pm Been There, Done That: Hear about successful NGV deployment programs

Co-Presenters:

Kris Kyler, President – Kyler Brothers Geothermal/HVAC (Indianapolis, IN)

Craig Nisbett, Public Works Director – City of Lake Jackson, TX

David Batson, General Manager – Airport Express (Oklahoma City, OK)

3:00pm Refreshment Break – stretch your legs and get a refreshment before our final sessions

3:10pm Dollars and “Sense”: A brief review of NGV program economics including how to calculate fuel costs, simple payback and life-cycle savings.

3:45pm Next Steps: Tips on your next steps toward building a successful NGV program.

3:55pm Adjourn: Workshop attendees are encouraged to join us for a tour of the Birmingham Jefferson County Transit Authority CNG station. CNG shuttle service departs promptly at 4:00pm and will return at approximately 5:00pm.