

“The Compelling Case for Natural Gas Vehicles (NGV) in Public and Private Fleets”

WORKSHOP AGENDA

Curriculum Presenter/Moderator

Stephe Yborra, Director of Market Analysis, Education & Communications - Clean Vehicle Education Foundation

- 8:00am** **Registration / Continental Breakfast:** Get your badge and grab a cup of Joe and a bite to eat while visiting with vendors and checking out CNG vehicles located just outside the Davis Center.
- 8:30am** **Welcome Remarks**
- 8:40am** **Why We’re Here:** A review of the economic, environmental and national energy security market drivers prompting the move to CNG- and LNG-powered vehicles.
- NGVs 101:** Overview of natural gas and NGV basics.
- Best Bets:** Which applications are the best candidates for successful NGV programs and why.
- 9:15am** **Wheels:** A review of available light-, medium- and heavy-duty NGVs and their sales-service channels.
Guest Presenter:
Ira Dorfman, Regional Sales Manager – Emissions Solutions Inc.
- 10:35am** **Refreshment Break:** Another opportunity to visit with vendors and *please* return promptly at break’s end.
- 10:55am** **Fill’er Up:** Fuel station design, development, ownership and operations options for fleets of all sizes.
Guest Presenter:
Michael Manning, Director of Marketing & Business development – AVSG LP
- 12:00noon** **Lunch** – After enjoying lunch (compliments of AVSG LP), we’ve allotted extra time for you to visit the vehicle, equipment and service providers before our afternoon program.
- 1:00pm** **OPM:** A summary of federal and state tax incentives and grants (“other people’s money”),
Assisting:
Karen Glitman, UVM Transportation Research Center/Vermont Clean Cities
Harold Garabedian, Vermont Agency for Natural Resources - APCD
- 1:55pm** **Been There, Done That:** Hear about successful NGV deployment programs
Co-Presenters:
Kris Kyler, President – Kyler Brothers Geothermal/HVAC (Indianapolis, IN)
Katherine “Deac” Decarreau, Director – UVM Transportation & Parking Division
- 3:00pm** **Dollars and “Sense”:** A brief review of NGV program economics including how to calculate fuel costs, simple payback and life-cycle savings.
- 3:35pm** **Next Steps:** Tips on your next steps toward building a successful NGV program.
- 3:45pm** **Adjourn:** Workshop attendees are encouraged to join us for a tour of the City of Burlington Public Works Department’s CNG station. CNG shuttle service departs promptly at 3:50pm and will return at approximately 4:45pm.