

“The Compelling Case for Natural Gas Vehicles (NGV) in Public and Private Fleets”

PLYMOUTH MEETING PENNSYLVANIA WORKSHOP AGENDA

Curriculum Presenter/Moderator

Stephe Yborra, Director of Market Analysis, Education & Communications - Clean Vehicle Education Foundation

- 8:00am** **Registration / Continental Breakfast:** Get your badge and grab a cup of Joe and a bite to eat (compliments of ANGI Energy Systems) while visiting displays and checking out CNG vehicles located just outside.
- 8:30am** **Welcome Remarks**
Tony Bandiero – Greater Philadelphia Clean Cities
Secretary John Hanger – PA Department of Environmental Protection
- 8:50am** **Why We’re Here:** A review of the economic, environmental and national energy security market drivers prompting the move to CNG- and LNG-powered vehicles.

NGVs 101: Overview of natural gas and NGV basics.

Best Bets: Which applications are the best candidates for successful NGV programs and why.
- 9:25am** **Wheels:** A review of available light-, medium- and heavy-duty NGVs and their sales-service channels.
Guest Presenters:
Barry Carr – AFV Consultant, American Honda Motor Co.
Bill Calvert – VP Sales & Marketing, BAF Technologies
Ira Dorfman – Eastern Region Sales Manager, Emission Solutions Inc.
Bill Boyce - Eastern Region Sales Manager, Cummins Westport Inc.
- 10:35am** **Refreshment Break:** Grab some refreshment (courtesy of IMW Industries), visit with our tabletop sponsors and co-hosts and *please* return promptly at break’s end.
- 11:00am** **Fill’er Up:** Fuel station design, development, ownership and operations options for fleets of all sizes.
Guest Presenter:
Graham Barker, Regional Sales Manager – Air & Gas Technologies
- 12:00noon** **Lunch** – After enjoying lunch (compliments of PECO Energy), we’ve allotted time for you to visit the vehicle, equipment and service providers once again before our afternoon program.
- 1:00pm** **OPM:** A summary of federal and state tax incentives and grants (“other people’s money”),
Assisting:
Tony Bandiero, Greater Philadelphia Clean Cities Coalition
Chuck Fienberg, New Jersey Clean Cities Coalition
- 1:55pm** **Been There, Done That:** Hear about successful NGV deployment programs kin various niche markets
- 2:55pm** **Quick Refreshment and Stretch Break**
- 3:05pm** **Dollars and “Sense”:** A brief review of NGV program economics including how to calculate fuel costs, simple payback and life-cycle savings.
- 3:35pm** **Next Steps:** Tips on your next steps toward building a successful NGV program.
- 3:45pm** **Adjourn:** Workshop attendees are encouraged to join us for a tour of the PECO Energy CNG station at their nearby facilities. Bus/shuttle departs promptly at 3:50pm and will return at approximately 5:10pm.