

“The Compelling Case for Natural Gas Vehicles (NGV) in Public and Private Fleets”

TAMPA FLORIDA WORKSHOP AGENDA

Curriculum Presenter/Moderator

Stephe Yborra, Director of Market Analysis, Education & Communications - Clean Vehicle Education Foundation

- 8:00am** **Registration / Continental Breakfast:** Get your badge and grab a cup of Joe and a bite to eat (compliments of Clearwater Gas System) while visiting with vehicle and equipment vendors.
- 8:30am** **Welcome Remarks**
Larry Allen, Florida Gold Coast Clean Cities Coalition Program Manager
Keith Gruetzmacher, Senior Manager of Marketing Services - TECO Partners/Peoples Gas
Chuck Warrington, Managing Director and Executive Officer - Clearwater Gas Systems
- 8:45am** **Why We’re Here:** A review of the economic, environmental and national energy security market drivers prompting the move to CNG- and LNG-powered vehicles.

NGVs 101: Overview of natural gas and NGV basics.

Best Bets: Which applications are the best candidates for successful NGV programs and why.
- 9:20am** **Wheels:** A review of available light-, medium- and heavy-duty NGVs and their sales-service channels.
Guest Presenters:
Bill Calvert – VP Sales & Marketing, BAF Technologies
Ira Dorfman – Eastern Region Sales Manager, Emission Solutions Inc.
Bill Boyce - Eastern Region Sales Manager, Cummins Westport Inc.
- 10:35am** **Refreshment Break:** Grab some refreshment (courtesy of ANGI Energy), visit with our tabletop sponsors and co-hosts and *please* return promptly at break’s end.
- 11:00am** **Fill’er Up:** Fuel station design, development, ownership and operations options for fleets of all sizes.
Guest Presenter:
Scott Zepp, Regional Sales Manager – GreenField Compression
- 12:00noon** **Lunch** – After enjoying lunch (compliments of TECO - Peoples Gas), we’ve allotted time for you to visit the vehicle, equipment and service providers once again before our afternoon program.
- 1:00pm** **OPM:** A summary of federal and state tax incentives and grants (“other people’s money”),
Assisting:
Larry Allen, Florida Gold Coast Clean Cities Coalition
- 1:55pm** **Been There, Done That:** Hear about successful NGV deployment programs in various niche markets
Guest Presenters:
Craig Nisbett, Public Works Director - City of Lake Jackson, Texas
Bill Levitt, CNG Compression Supervisor – Blue Water Area Trans. Authority
- 2:55pm** **Quick Refreshment and Stretch Break** (compliments of NGVAmerica)
- 3:05pm** **Dollars and “Sense”:** A brief review of NGV program economics including how to calculate fuel costs, simple payback and life-cycle savings.
- 3:35pm** **Next Steps:** Tips on your next steps toward building a successful NGV program.
- 3:50pm** **Final Q&A/Adjourn:** Workshop attendees will receive a follow-up e-mail with links to lots of useful resources. All presentation materials will also be posted on the CVEF and Clean Cities web sites.