

“The Compelling Case for Natural Gas Vehicles (NGV) in Public and Private Fleets”

TUCSON ARIZONA WORKSHOP AGENDA

Curriculum Presenter/Moderator

Stephe Yborra, Director of Market Analysis, Education & Communications - Clean Vehicle Education Foundation

- 8:00am** **Registration / Continental Breakfast:** Get your badge and grab a cup of Joe and a bite to eat (compliments of ANGI Energy Systems) while visiting displays and checking out CNG vehicles located just outside.
- 8:30am** **Welcome Remarks**
Colleen Crowninshield – Program Manager, Tucson Clean Cities/Solar Partnership Programs
- 8:45am** **Why We’re Here:** A review of the economic, environmental and national energy security market drivers prompting the move to CNG- and LNG-powered vehicles.
- NGVs 101:** Overview of natural gas and NGV basics.
- Best Bets:** Which applications are the best candidates for successful NGV programs and why.
- 9:20am** **Wheels:** A review of available light-, medium- and heavy-duty NGVs and their sales-service channels.
Guest Presenters:
John Sledge – General Sales Manager, BAF Technologies
John Mitton – Managing Partner, Natural Drive
Alan Nielson – Western Region Sales Manager, Emission Solutions Inc.
- 10:30am** **Refreshment Break:** Grab some refreshment (courtesy of IMW Industries), visit with our tabletop sponsors and co-hosts and *please* return promptly at break’s end.
- 11:00am** **Fill’er Up:** Fuel station design, development, ownership and operations options for fleets of all sizes.
Guest Presenter:
Chuck Nelson, Sales Application Engineer – ANGI Energy Systems
- 12:00noon** **Lunch** – After enjoying lunch (compliments of NGVAmerica), we’ve allotted time for you to visit the vehicle, equipment and service providers once again before our afternoon program.
- 1:00pm** **OPM:** A summary of federal and state tax incentives and grants (“other people’s money”),
Assisting:
Colleen Crowninshield, Tucson Clean Cities
- 1:50pm** **Been There, Done That:** Hear about successful NGV deployment programs in various niche markets
Guest Presenters:
Kris Kyler, President – Indiana Geothermal
Russ Barnett, Director – Smithtown (NY) Dept. of Environment & Waterways
- 2:50pm** **Quick Refreshment and Stretch Break**
- 3:00pm** **Dollars and “Sense”:** A brief review of NGV program economics including how to calculate fuel costs, simple payback and life-cycle savings.
- 3:30pm** **Next Steps:** Tips on your next steps toward building a successful NGV program.
- 3:45pm** **Adjourn:** Workshop attendees are encouraged to join us for a tour of Clean Energy’s nearby CNG station at the Tucson Unified School District bus depot. Our two CNG shuttles will depart promptly at 3:55pm and will return to the hotel at approximately 5:25pm.