

“The Compelling Case for Natural Gas Vehicles (NGV) in Public and Private Fleets”

DENVER, COLORADO WORKSHOP AGENDA

Curriculum Presenter/Moderators

Stephe Yborra, Director of Market Analysis, Education & Communications - Clean Vehicle Education Foundation/NGVAmerica
Tom Sheehan, Manager – Market Development - NGVAmerica

- 8:00am** **Registration / Continental Breakfast:** Get your badge and grab a cup of Joe and a bite to eat (compliments of IMW Compression) while visiting vendors’ displays and CNG vehicles outside.
- 8:30am** **Welcome Remarks**
Natalia Swalnick – Manager, Denver Metro Region Clean Cities (American Lung Assoc. in CO)
Tom Plant - Executive Director, Colorado Governor’s Energy Office
- 8:45am** **Why We’re Here:** A review of the economic, environmental and national energy security market drivers.
NGVs 101: Overview of natural gas and NGV basics.
Best Bets: Which applications are the best candidates for successful NGV programs and why.
- 9:30am** **Wheels:** A review of available light-, medium- and heavy-duty NGVs and their sales-service channels.
Guest Presenters:
John Sledge – Director of Distribution, BAF Technologies
Alan Nielson – Western Region Sales Manager, Emission Solutions Inc.
Kelly Mills - Director of Sales, North America, Westport Fuel Systems Inc.
- 10:40am** **Refreshment Break:** Grab some refreshment (courtesy of ANGI Energy), visit with our tabletop sponsors and co-hosts and *please* return promptly at break’s end.
- 11:00am** **Fill’er Up:** Fuel station design, development, ownership and operations options for fleets of all sizes.
Guest Presenter:
Roger Conyers - Director of Sales & Marketing US and Europe, IMW Industries
- 12:00noon** **Lunch** – After enjoying lunch (compliments of our natural gas exploration and production company hosts, we’ve allotted a bit more time for you to visit the vehicle, equipment and service providers once again before our afternoon program.
- 1:00pm** **OPM:** A summary of federal and state tax incentives and grants (“other people’s money”)
- 1:50pm** **Been There, Done That:** Hear about successful NGV deployment programs in various niche markets
Guest Presenters
Kris Kyler – President, Indiana Geothermal
Chris Dobbins – Fleet Director (Retired), City of Asheville NC / Land-of-Sky Clean Cities Consultant
- 2:50pm** **Quick Refreshment and Stretch Break**
- 3:00pm** **Dollars and “Sense”:** A brief review of NGV program economics including how to calculate fuel costs, simple payback and life-cycle savings.
- 3:30pm** **Next Steps:** Tips on your next steps toward building a successful NGV program.
- 3:45pm** **Adjourn:** Workshop attendees are encouraged to join us for a tour of the Clean Energy public access CNG station at Denver International Airport. A shuttle will depart promptly at 3:55pm and return to the hotel at approximately 5:15pm.